

Message Text

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63

ORIGIN NEA-12

INFO OCT-01 ADP-00 COME-00 IO-13 AID-20 EB-11 CU-04

CIAE-00 INR-10 NSAE-00 RSC-01 PC-15 EUR-25 /112 R

DRAFTED BY NEA/ ARP: SWBUCK

5/30/73 X22686

APPROVED BY NEA/ ARP: FMDICKMAN

COMMERCE: RBRYAN (PHONE)

----- 091551

P R 312129 Z MAY 73

FM SECSTATE WASHDC

TO AMEMBASSY MUSCAT PRIORITY

INFO AMEMBASSY KUWAIT

UNCLAS STATE 104716

E. O. 11652: N/ A

TAGS: MU, PFOR, OGEN

SUBJECT: REQUEST FOR ASSISTANCE RECRUITING PORT ADVISERS

REF: LONDON 5839

1. QUINLAN AND ARP HAVE HAD VERY SUCCESSFUL DISCUSSIONS WITH PORT OF NEW ORLEANS OFFICIALS, MARITIME ADMINISTRATION AND OMAN EMBASSY ON SUBJECT. RESULT IS THAT EDWARD S. REED, EXECUTIVE PORT DIRECTOR AND GENERAL MANAGER OF THE PORT OF NEW ORLEANS HAS AGREED TO VISIT OMAN FOR PRELIMINARY DISCUSSION ASSISTANCE POSSIBILITIES. REED IS EXPERIENCED, HIGHLY REGARDED PORT MANAGER WITH HARVARD MBA. HE AVAILABLE FOR DEPARTURE FROM NEW YORK JUNE 16, RETURN BEFORE JUNE 26. THIS WOULD MAKE POSSIBLE HIS ARRANGING RECEPTION FOR MINISTER RAJAB LATE JUNE/ EARLY JULY.

2. OMANI CHARGE AGREES WITH US THAT REED VISIT MUSCAT THIS TIME HIGHLY DESIRABLE. HE HAS CABLED HIS GOVERNMENT NECESSARY PASSPORT AND OTHER BACKGROUND INFORMATION ON REED AND URGED THAT THEY AUTHORIZE PAYMENT FOR HIS
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ROUND- TRIP TO MUSCAT AND EXPENSES. REQUEST EMBASSY URGE
OMAN GOVERNMENT AUTHORIZE VISIT SOONEST.

3. FOLLOWING INFO ON REED ALREADY PROVIDED BY OMANI
EMBASSY REPEATED YOUR INFO: DPOB NEW ORLEANS, LOUISIANA,

MARCH 20, 1926; B. A. TULANE UNIVERSITY, MBA HARVARD,
IN EXPORT- IMPORT BUSINESS, THEN 12 YEARS WITH PORT OF
NEW ORLEANS. IN PRESENT POST HE DIRECTS ALL OPERATIONS
OF THE PORT, THE THIRD LARGEST IN THE U. S.

4. IN DISCUSSING REED VISIT YOU MAY WISH POINT OUT
THAT PORT OF NEW ORLEANS HAS ARRANGED WORK/ TRAINING
PROGRAMS FOR FOREIGN PORT OFFICIALS FOR MANY YEARS. IT
ALSO OPERATES A NUMBER OF TRADE PROMOTION OFFICES
THROUGHOUT THE WORLD.

5. OMAN EMBASSY HAS ALREADY SENT A TICKLER ON REED
VISIT TO MUSCAT WITHOUT REPLY. WE HOPE OMANIS WILL
NOT LET THIS OPPORTUNITY SLIP. RUSH

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NNNNMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PFOR
Control Number: n/a
Copy: SINGLE
Draft Date: 31 MAY 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE104716
Document Source: CORE
Document Unique ID: 00
Drafter: SWBUCK
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
From: SECSTATE WASHDC
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730555/aaaajvjn.tel
Line Count: 86
Locator: TEXT ON-LINE
Office: ORIGIN NE
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 73 LONDON 5839
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 26 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26-Oct-2001 by kuehnbc0>; APPROVED <28 FEB 2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> mcm 980306
Subject: REQUEST FOR ASSISTANCE RECRUITING PORT ADVISERS
TAGS: PFOR, MU, OGEN
To: KUWAIT
MUSCAT
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005